Online Course Catalogue

<u>Course Title</u> <u>Study Field</u> <u>University</u>

BUSINESS MODEL AND VALUE Business, administration University of and law Montpellier

Faculty

CHARM priority field

Number of credit points:

Entrepreneurship, Innovation and Business;

Montpellier Management

Department

Montpellier Management

3

International Strategic Management

Accounting and Auditing

Course code

Study Level:

Name of instructor(s):

Study Level:

MA/MSc Sea BEZ

Short description of the course

This course is about Business model and is a "learning by doing" course. The topic discussed are: What is business model and the business model canvas? How to use business model canvas? What complementary concepts or models to use with the business model canvas? Why so useful to know and use business model canvas? What are the new emerging business model in the digital world?

Full description of the course

Part 0 - Presentation of the course and introduction / Part 1 - The Purpose of the unicorn / Part 2 - The Business model / Part 3 - The ecosystem / Part 4. Business Models are dynamic

Learning outcomes

At the end of the course, the learner will be able to use a business model canvas to represent in one page figure how a company create and capture value + take decision (or make recommendation) on what to keep, change or add to the current business model of a company + emerging digital platform business model

Additional information

Course requirements

Time zone

CET (Spain, France, Germany,

Netherlands, Hungary, Norway) Language of instruction **English** Mode of delivery: fully online (all students participating online), no specific time (=asynchronous) Start date of course: 1/01/2025 Planned educational activities and teaching methods End date of course: report de construct 5/03/2025 Learning Management System Contact hours per week for the student: moodle Assessment methods Specific regular weekly teaching day/time assignment Certification a grade Course literature (compulsory or recommended): **Book Business Model canvas of Osterwalder and Pigneur** Number of places available for CHARM

Other relevant information

None

CHARM-EU

students

3